

Tulsa Community College Regular Meeting of the Board of Regents Thursday, January 19, 2017 Northeast Campus, Room 1315 3:00 p.m.

AGENDA

- 1. Call to Order
 - 1.1 Open Meeting Compliance Statement
 - 1.2 Roll Call
- 2. Old Business
 - 2.1 Recommendation for Approval of the Minutes for the Regular Meeting of the Tulsa Community College Board of Regents held on Thursday, December 15, 2016
 - 2.2 Carry Over Items
- 3. President's Report and Possible Discussion Presented by President Goodson
- 4. Student Success Update and Possible Discussion on: Presented by Professor Jeff Horvath
 - 4.1 Corrections Education Program
- 5. Highlighted Key Performance Indicators and Possible Discussion & Action on: Presented by Dr. Kevin David, Provost and Associate Vice President for Institutional Effectiveness
 - 5.1 KPI 3: Three-Year Graduation Rate (Overall Full-Time Cohort)
 - 5.2 KPI 4: Three-Year Graduation Rate for Underrepresented Minority Students (Full-Time)
 - 5.3 KPI 5: Three-Year Success Rate (University Transfer and/or Graduation; Full-Time)

- 6. Academic Affairs and Student Success Committee Report and Possible Discussion and Action on:

 Presented by Regent Ballenger
 - 6.1 Policy for Scheduling Classes
- 7. Community Relations and Workforce Development Committee Report and Possible Discussion

 Presented by Regent Garber
- 8. Personnel Report and Possible Discussion and Action on: Presented by President Goodson
 - 8.1 Information Items
 - 8.1.1 Introduction of Recently Appointed Staff
 - 8.2 Consent Agenda (Attachment 8.2)
 - 8.2.1 Recommendation for Approval of Professional Staff Appointments
 - 8.2.2 Retirement of Professional Staff Members
 - 8.2.3 Resignation of Professional Staff Members
- 9. Facilities Committee Report and Possible Discussion Presented by Regent Combs
- 10. Finance and Audit Committee Report and Possible Discussion and Action on: Presented by Regent Lawhorn
 - 10.1 Purchase Item Agreements (>100k)
 - 10.1.1 Purchase of Data Processing Software Lease
 - 10.1.2 Renewal of the Employee Assistance Program and Initiation of a Student Assistance Program (Attachment 10.1.2)
 - 10.2 Consent Agenda (Between \$50k and \$100k)
 - 10.3 Monthly Financial Report for December 2016 (Attachment 10.3)
- 11. New Business

[Pursuant to Title 25 Oklahoma Statutes, Section 311(A)(9), "...any matter not known about or which could not have been reasonably foreseen prior to the time of posting." 24 hours prior to meeting]

- 12. Persons Who Desire to Come Before the Board
- 13. Executive Session

[Proposed vote to go into executive session Pursuant to Title 25 Oklahoma Statutes, Section 307(B)(4), for confidential communications between a public body and its attorneys concerning pending investigations, claims or actions.]

13.1 Confidential Report by College Legal Counsel Concerning Pending Litigation, Investigations and Claims.

14. Adjournment

14.1 Next Meeting Date:

The next regular meeting of the Tulsa Community College Board of Regents will be held on Thursday, February 16, 2017, 3:00 p.m., in Room 1320 at Southeast Campus, Tulsa, Oklahoma.

1. Call to Order

1.1 Open Meeting Compliance Statement

"Statement of Compliance with the Oklahoma Open Meeting Act (Regularly scheduled meeting, January 19, 2017 at 3:00 pm)

This regularly scheduled meeting of the Tulsa Community College Board of Regents has been convened in accordance with the Oklahoma Open Meeting Act.

This meeting was preceded by advance notice of the date, time, and place, filed with the Oklahoma Secretary of State on December 15, 2016.

Notice of this meeting was also given at least twenty-four (24) hours in advance of the meeting by positing notice of the date, time, place, and agenda of the meeting at 3:00 p.m. on January --, 2017 at the principal office of the Tulsa Community College Board of Regents, located at 6111 E. Skelly Drive, Tulsa, Oklahoma.

Leigh Good	son	
President &	CEO	

Absent

1.2 Roll Call

	<u></u> -	·
Paul H. Cornell, Chair		
Robin F. Ballenger, Vice Chair		
Martin D. Garber, Jr., Secretary		
Samuel Combs, Member		
Caron A. Lawhorn, Member		
Ronald S. Looney, Member		
William R. McKamey, Member		

Present

2. Old Business

2.1 Recommendation for Approval of the Minutes for the Regular Meeting of the Tulsa Community College Board of Regents held on Thursday, December 15, 2016

MOTION FOR APPROVAL OF THE MINUTES

MOTION:	
SECOND:	

Totals	<u> </u>			Motion 0	<u>Carried</u>
YES		NO	Other	YES	NO

- 2.2 Carry Over Items
- 3. President's Report and Possible Discussion

Presented by President Goodson

4. Student Success Update and Possible Discussion on:

Presented by Professor Jeff Horvath

- 4.1 Corrections Education Program
- 5. Highlighted Key Performance Indicators

Presented by Dr. Kevin David, Provost and Associate Vice President for Institutional Effectiveness

- 5.1 KPI 3: Three-Year Graduation Rate (Overall Full-Time Cohort)
- 5.2 KPI 4: Three-Year Graduation Rate for Underrepresented Minority Students (Full-Time)
- 5.3 KPI 5: Three-Year Success Rate (University Transfer and/or Graduation; Full-Time)
- 6. Academic Affairs and Student Success Committee Report and Possible Discussion and Action on:

Presented by Regent Ballenger

6.1 Policy for Scheduling Classes

The Academic Affairs and Student Success Committee recommend approval of a new policy for the scheduling of classes as follows:

Development of the class schedule for each regular semester, summer session and intersession shall be guided by two primary considerations:

- to maximize the opportunity for students to enroll in the courses that they need for timely and successful completion of their academic programs, and
- 2. to make effective and efficient use of faculty resources and physical facilities as good stewards of public funds.

It is the responsibility of the Chief Academic Officer to develop and implement rules and procedures for building class schedules in light of these considerations, and with all classes scheduled to ensure compliance with criteria for the semester credit hour set forth by the U.S. Department of Education, the Higher Learning Commission, and the Oklahoma State Regents for Higher Education. In doing so, attention should be given to national best practices in building schedules that foster student access and success. These may include, but are not limited to, standard start times, consideration of the balance between online and face to face offerings, scheduling across days of the week and hours of the day, classroom assignment, and distribution of offerings across the four anchor campuses.

MOTION FROM THE ACADEMIC AFFAIRS & STUDENT SUCCESS COMMITTEE FOR APPROVAL NO SECOND NEEDED

Totals	<u> </u>			Motion (Carried
YES		NO	Other	YES	NO

7. Community Relations and Workforce Development Committee Report and Possible Discussion

Presented by Regent Garber

8. Personnel Report and Possible Discussion and Action on:

Presented by President Goodson

8.1 Information Items

8.1.1 Introduction of Recently Appointed Staff

8.2 Consent Agenda

8.2.1 Recommendation for Approval of Professional Staff Appointments

Appointments of full-time faculty and full-time professional grade 18 and above made since the last meeting of the Board of Regents of Tulsa Community College.

8.2.2 Retirement of Professional Staff Members

Retirement of full-time faculty and professional employees submitted since the last meeting of the Board of Regents of Tulsa Community College.

8.2.3 Resignation of Professional Staff Members

Resignation of Full-time Faculty and Professional employees submitted since the last meeting of the Board of Regents of Tulsa Community College.

(Attachment 8.2: Addendum for Personnel Consent Items)

MOTION FOR APPROVAL OF THE CONSENT AGENDA

MOTI	ON:					
SECO	ND:					
			1			
<u>Totals</u>	<u> </u>				Motion (<u>Carried</u>
YES		NO		Other	YES	NO

9. Facilities Committee Report and Possible Discussion Presented by Regent Combs

10. Finance and Audit Committee Report and Possible Discussion and Action on: Presented by Regent Lawhorn

10.1 Purchase Item Agreements (>\$100K):

10.1.1. Purchase of Data Processing Software Lease

Authorization is requested to enter into a contract for the purchase of data processing software and lease of equipment for

all campus bookstores. The service and equipment to be leased will provide bookstores with updated merchant terminals, student textbooks, e-commerce software and maintenance. The terms of the lease are for a five-year period.

The Finance and Audit Committee recommends award of the contract to Nebraska Book Company in the amount of \$358,435. This lease is a software as a service purchase.

MOTION FROM THE FINANCE & AUDIT COMMITTEE FOR APPROVAL NO SECOND NEEDED

Totals	3			Motion (Carried
YES		NO	Other	YES	NO

10.1.2 <u>Renewal of the Employee Assistance Program and Initiation of a Student Assistance Program</u>

On December 31, 2016, Tulsa Community College Employee Assistance Program (EAP) contract ended. A temporary contract with our current provider is in place until February 1, 2017. A renewal is needed to continue offering an EAP benefit to the College's full and part-time employees. In addition, to providing an EAP for our employees, the College would like to add a Student Assistant Program (SAP) to assist our students attending the College.

The Finance Committee requests authorization to implement a contract with <u>Business Health Services (BHS)</u> in the amount of \$122,820 to provide an Employee Assistance Program (EAP) February 1, 2017 through December 31, 2017 and a Student Assistance Program (SAP) March 1, 2017 through December 31, 2017.

(Attachment 10.1.2: Rates / Proposal)

MOTION FROM THE FINANCE & AUDIT COMMITTEE FOR APPROVAL NO SECOND NEEDED

Totals	<u> </u>			Motion (Carried
YES		NO	Other	YES	NO

10.2 Consent Agenda (Between \$50k and \$100k): No items

10.3 Monthly Financial Report

It is recommended by the Finance & Audit Committee that the monthly financial report for December 2016 be approved as presented.

(Attachment 10.3: Monthly Financial Report – December 2016)

MOTION FROM THE FINANCE & AUDIT COMMITTEE FOR APPROVAL NO SECOND NEEDED

Totals	3			Motion (<u>Carried</u>
YES		NO	Other	YES	NO

11. New Business

[Pursuant to Title 25 Oklahoma Statutes, Section 311(A)(9), "...any matter not known about or which could not have been reasonably foreseen prior to the time of posting." 24 hours prior to meeting]

12. Persons Who Desire to Come Before the Board

Any person who desires to come before the Board shall notify the board chair or his or her designee in writing or electronically at least twelve (12) hours before the meeting begins. The notification must advise the chair of the nature and subject matter of their remarks and may be delivered to the president's office. All persons shall be limited to a presentation of not more than two minutes.

13. Executive Session

[Proposed vote to go into executive session Pursuant to Title 25 Oklahoma Statutes, Section 307(B)(4), for confidential communications between a public body and its attorneys concerning pending investigations, claims or actions.]

MOTION	N:			
SECONI	D:			
<u>Totals</u>			Motion	Carried
YES	NO	Other	YES	NO
		ROVAL TO RE	CONVENE I	NTO REC
MOTIOI MEETIN MOTIOI	[<u>G</u>	ROVAL TO RE	CONVENE I	NTO REC
MEETIN	N:	ROVAL TO RE	CONVENE I	NTO REC
MEETIN MOTION	N:	ROVAL TO RE		NTO REC
MOTION SECONI	N:	Other		

14.1 Next Meeting Date:

14.

The next regular meeting of the Tulsa Community College Board of Regents will be held on Thursday, February 16, 2017, 3:00 p.m., in Room 1320 at Southeast Campus, Tulsa, Oklahoma.

Salary: \$175,000

Date: April 1, 2017

Date: December 31, 2016

ADDENDUM FOR PERSONNEL CONSENT ITEMS:

Items listed under Personnel Consent Items will be approved by one motion without discussion. If discussion on an item is desired, the item will be removed from the "Consent Agenda" and considered separately at the request of a Board member.

APPOINTMENT:

Mackenzie Wilfong, General Counsel, Conference Center March 1, 2017

RETIREMENT:

Russell Sowell, Jr., Assistant Professor, Business & Information Tech Southeast Campus

RESIGNATION:

Benjamin McFarland, Assistant Professor, Engineering/Applied Technology Northeast Campus

Renewal of Employee Assistance Program and Initiation of Student Assistance Program

On December 31, 2016, Tulsa Community College Employee Assistance Program (EAP) contract ended. A temporary contract with our current provider is in place until February 1, 2017. A renewal is needed to continue offering an EAP benefit to the College's full and part-time employees. In addition, to providing an EAP for our employees, the College would like to add a Student Assistant Program (SAP) to assist our students attending the College. The Finance Committee requests authorization to implement a contract with Business Health Services (BHS) to provide an Employee Assistance Program (EAP) February 1, 2017 through December 31, 2017 and a Student Assistance Program (SAP) March 1, 2017 through December 31, 2017.

Based on NFP Broker negotiations, the College will see a reduction in overall costs as compared to the current EAP premiums of – 30.77%.

	2017 EMPLOYEE ASSISTANCE RA	TES
	Current Provider – EMPAC	BHS Proposed Rates
Employee	\$1.95 (per employee)	\$1.35 (per employee)

Estimated Employee Monthly Premium	\$3,105.00
Estimated Employee Annual Premium	\$37,260.00
Annual Percentage Change	-30.77%
Annual Dollar Change	-\$16,560.00

2017 STUDENT ASSISTANCE RATES				
	Current Provider – EMPAC	BHS Proposed Rates		
Student	No Provision for Students	.31		

Estimated Student Monthly Premium	\$7,130.00		
Estimated Student Annual Premium	\$85,560.00		

Total Estimated Cost for Both EAP and SAP	\$122,820.00

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Tulsa Community College EAP

Effective Date: 1/1/2017

Benefit and Cost Analysis	Current EMPAC www.empac-eap.com	Revised Renewal EMPAC www.empac-eap.com	Option 1 ComPsych www.compsych.com	Option 2 Deer Oaks www.deeroaks.com	Option 3 BHS www.bhsonline.com
Crisis Intervention	YES	YES	YES	YES	YES
Referral Services	Self or Manager				
Confidential	YES	YES	YES	YES	YES
Reporting	Quarterly	Quarterly	YES	Quarterly	Quarterly
On-Site Training	40 Hours				
Specialty Areas: Substance Abuse, Health Concerns Marital/Family/Relationship problems, Financial Stress, and more	YES	YES	YES	YES	YES
Sessions per Incident per Contract Year	6 sessions for employee / eligible family members	6 sessions for employee / eligible family members	5 sessions for employee / eligible family members	8 sessions for employee / eligible family members	5 sessions for employee / eligible family members
Rate Guarantee c	ounts One Year	One Year	Five Year	Five Year	Five Year
Program Cost Per Employee Per Month	2300 \$1.95	\$1.67	\$1.21	\$1.35	\$1.35
Estimated Monthly Premium	\$4,485.00	\$3,841.00	\$2,783.00	\$3,105.00	\$3,105.00
Estimated Annual Premium	\$53,820.00	\$46,092.00	\$33,396.00	\$37,260.00	\$37,260.00
Annual Percentage Change		-14.36%	-37.95%	-30.77%	-30.77%
Annual Dollar Change		-\$7,728.00	-\$20,424.00	-\$16,560.00	-\$16,560.00
Student Assistance Program (SAP)					
Program Cost Per Student Per Month	3000		\$0.35	\$0.31	\$0.31
Estimated Annual Premium			\$96,600.00	\$85,560.00	\$85,560.00
Total Estimated Cost for Both EAP and SAP			\$129,996.00	\$122,820.00	\$122,820.00

^{1.} Deer Oaks will provide 3 face to face SAP visits for \$0.53.

Home

TULSA COMMUNITY COLLEGE

FINANCIAL REPORT

MONTH ENDING DECEMBER 2016

TULSA COMMUNITY COLLEGE

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SCHEDULE A: Revenue and Expenditures Comparison Educational & General

SCHEDULE B: Expenditure Summary by Category

SCHEDULE E: Statement of Revenue,
Expenditures and Campus Store Equity

TULSA COMMUNITY COLLEGE STATEMENT OF REVENUE AND EXPENDITURES COMPARISON FOR THE PERIOD ENDING DECEMBER 31, 2016 AND DECEMBER 31, 2015

DECEMBER FY17 DECEMBER FY16 Percent of Percent of Percent **Budget** Year to date **Budget Budget** Year to date **Budget** \$ Change Change Revenue **Education & General** 30,408,023 36,600,023 \$ 47.3% \$ -7.4% **State Appropriations** 16,023,130 52.7% \$ 17,296,805 (1,273,675)82.0% 2,839,046 78.7% -14.3% **Revolving Fund** 2,336,458 1,914,816 2,234,994 (320,179)**Resident Tuition** 28,523,326 23,844,459 83.6% 27,636,535 22,377,184 81.0% 1,467,275 6.6% 19.7% Non-Resident Tuition 2,467,093 2,113,535 85.7% 2,578,634 1,765,676 68.5% 347,860 Student Fees 4,706,764 83.5% 6,180,408 4,777,314 77.3% (70,549)-1.5% 5,634,788 -14.8% 39,167,963 29.4% 37,683,613 35.8% **Local Appropriations** 11,500,000 13,500,000 (2,000,000)108,537,651 60,102,705 55.4% 113,518,259 54.6% (1,849,268)-3.0% Total 61,951,973 **Auxiliary Enterprises** \$ 6,500,000 \$ 3,582,266 55.1% \$ 8,816,213 \$ 3,738,659 42.4% \$ (156,393)-4.2% Campus Store 86.5% -0.3% **Student Activities** 2,035,500 1,760,199 2,471,419 1,765,580 71.4% (5,381)Other Auxiliary Enterprises 7,745,885 2,878,025 49,569 8,464,500 2,927,594 34.6% 37.2% 1.7% \$ 17,000,000 8,270,059 48.6% 19,033,517 8,382,264 44.0% (112,205)-1.3% Total Restricted Ś 48.6% \$ 7,732,911 42.0% \$ -31.5% Institutional Grants 4,576,625 \$ 2,225,377 \$ 3,247,658 (1,022,280)254,543 State Student Grants 2,277,003 2,077,060 91.2% 4,392,014 1.822.517 41.5% 14.0% 62.8% 41.8% -15.1% Total 6,853,628 4,302,437 12,124,925 5,070,174 (767,737)**TOTAL REVENUE** \$132,391,279 \$72,675,201 54.9% \$144,676,701 \$75,404,411 52.1% (2,729,210)-3.6% \$ Expenditures **Education & General** 1.3% 44,743,446 19,240,518 43.0% 47,642,238 18,998,686 39.9% \$ 241,833 Instruction \$ \$ \$ 544,020 62,217 9.0% 11.5% (575)-0.9% **Public Service** 687,735 62,793 Academic Support 19,888,729 6,910,309 34.7% 20,099,642 9,399,704 46.8% (2,489,394)-26.5% **Student Services** 8,359,380 4,712,172 56.4% 9,029,409 4,171,201 46.2% 540,971 13.0% Institutional Support 13,073,440 6,644,917 50.8% 14,079,500 7,370,770 52.4% (725,853)-9.8% 41.0% 49.0% Operation/ Maintenance of Plant 16,128,554 6,615,526 16,307,411 7,986,947 (1,371,421)-17.2% 68.4% 2,229,931 66.1% 8.7% **Tuition Waivers** 3,544,500 2,424,608 3,375,756 194,677 51.9% Scholarships 4,350,000 2,257,855 4,145,100 2,248,421 54.2% 9,435 0.4% Total 110,775,784 48,868,124 44.1% 115,223,076 52,468,453 45.5% (3,600,329)-6.9% **Auxiliary Enterprises** 6,355,000 3,256,974 51.3% \$ 7,241,877 4,319,453 59.6% \$ (1,062,479)-24.6% Campus Store 40.6% 2,439,017 1,100,207 45.1% (132,114)-12.0% Student Activities 2,385,500 968,093 Other Auxiliary Enterprises 8,626,500 1,837,896 21.3% 7,736,844 2,019,910 26.1% (182,014)-9.0% Total 17,367,000 6,062,963 34.9% 17,417,738 7,439,570 42.7% (1,376,607)-18.5% Restricted \$ \$ \$ \$ 42.0% \$ Institutional Grants 4,576,625 2,224,253 48.6% 7,732,911 3,251,124 (1,026,870)-31.6% State Student Grants 2,277,003 1,905,424 83.7% 4,392,014 1,863,322 42.4% 42,103 2.3% Total 6,853,628 4,129,678 60.3% 12,124,925 5,114,445 42.2% (984,767)-19.3% **TOTAL EXPENDITURES** \$ 134,996,412 59,060,765 43.7% \$ 144,765,739 65,022,468 44.9% (5,961,703) -9.2%

TULSA COMMUNITY COLLEGE EXPENDITURE SUMMARY BY CATEGORY FOR THE PERIOD ENDING DECEMBER 31, 2016 AND DECEMBER 31, 2015

DECEMBER FY17 DECEMBER FY16 Percent of Percent Percent of **Budget** Year to date **Budget Budget** Year to date **Budget** \$ Change Change **EDUCATION AND GENERAL** Salaries & Wages Faculty 17,550,232 7,230,498 41.2% \$ 18,288,189 7,327,285 40.1% \$ (96,787)-1.3% 5,249,366 11,700,000 44.9% 40.5% 0.5% Adjunct Faculty 12,893,590 5,224,632 24,734 5,271,827 12,405,669 42.5% 49.7% -8.5% Professional 11,599,149 5,764,598 (492,772)Classified Exempt 41.3% 4,479,153 46.2% -17.1% 4,158,105 1,715,874 2,069,321 (353,446)Classified Hourly 13,316,054 6,339,472 47.6% 14,440,059 6,566,173 45.5% (226,701)-3.5% TOTAL 59,130,060 25,807,036 43.6% 61,700,140 26,952,009 43.7% (1,144,973)-4.2% Staff Benefits \$ 21,569,019 9,448,463 43.8% \$ 22,047,079 \$ 10,086,480 45.7% (638,017) -6.3% 35.0% **Professional Services** 2,835,900 1,042,707 36.8% 3,522,742 1,231,993 (189, 286)-15.4% **Operating Services** 14,527,578 6,482,489 44.6% 16,759,682 7,202,640 43.0% -10.0% (720,151)Travel 452,420 140,637 31.1% 750,533 298,881 39.8% (158, 244)-52.9% Utilities 1,908,500 779,156 40.8% 2,015,900 871,301 43.2% (92,145)-10.6% **Tuition Waivers** 68.4% 3,375,756 2,229,931 66.1% 194,677 8.7% 3,544,500 2,424,608 Scholarships 4,350,000 2,257,855 51.9% 4,145,100 2,248,421 54.2% 9,435 0.4% Furniture & Equipment 2,457,807 485,173 19.7% 906,144 148.6% -64.0% 1,346,797 (861,624)**TOTAL** \$ 110,775,784 48,868,124 44.1% \$ 115,223,076 52,468,453 45.5% (3,600,329) -6.9%

TULSA COMMUNITY COLLEGE EXPENDITURE SUMMARY BY CATEGORY FOR THE PERIOD ENDING DECEMBER 31, 2016 AND DECEMBER 31, 2015

DECEMBER FY17 DECEMBER FY16 Percent of Percent of Percent **Budget** Year to date **Budget Budget** Year to date **Budget** \$ Change Change **CAMPUS STORE** Salaries & Wages **Professional & Classified Exempt** \$ 258,122 \$ 147,074 57.0% \$ 306,629 \$ 166,817 54.4% \$ (19,743)-11.8% 282,875 599,206 43.9% Classified Hourly 447,291 63.2% 263,224 19,651 7.5% \$ **Total Salaries & Wages** 705,413 \$ 429,949 60.9% \$ 905,835 \$ 430,041 47.5% \$ (92)0.0% Staff Benefits \$ 224,587 \$ 119,993 53.4% \$ 320,542 \$ 137,543 42.9% \$ (17,550)-12.8% 0.0% 0.0% -100.0% **Professional Services** 4,464 (4,464)590,000 14,842 2.5% 180,500 25,098 13.9% -40.9% **Operating Services** (10,256)Travel 5,000 832 16.6% 15,000 1,138 7.6% (305)-26.9% Utilities 10,820 40,000 30.3% 85,000 12.7% 12,101 (1,281)-10.6% Items for Resale - Campus Store 4,745,000 2,680,537 56.5% 5,780,000 3,709,068 64.2% (1,028,531)-27.7% Furniture & Equipment 0.0% 0.0% 0.0% TOTAL \$ 6,355,000 3,256,974 51.3% 7,241,877 4,319,453 59.6% (1,062,479) -24.6% **STUDENT ACTIVITIES** Salaries & Wages \$ 613,385 \$ 249,739 40.7% \$ 564,340 \$ 285,312 50.6% \$ (35,573)-12.5% Professional Classified Hourly 686,230 266,643 38.9% 808,166 321,288 39.8% (54,645)-17.0% \$ \$ **Total Salaries & Wages** 1,299,615 \$ 516,382 39.7% \$ 1,372,506 \$ 606,600 44.2% (90,218)-14.9% Staff Benefits \$ 520,385 \$ 193,549 37.2% \$ 396,565 \$ 245,090 61.8% \$ (51,540)-21.0% 20.1% -44.2% **Professional Services** 46,181 4,393 9.5% 39,260 7,873 (3,480)435,766 **Operating Services** 369,319 200,237 54.2% 185,790 42.6% 14,447 7.8% Travel 40,000 11,779 29.4% 104,920 19,904 19.0% (8,125)-40.8% 0.0% Furniture & Equipment 10,000 31,784 317.8% 12,066 19,718 163.4% Items for Resale 100,000 9,970 10.0% 90,000 22,885 25.4% (12,915)-56.4% TOTAL 2,385,500 968,093 40.6% 2,439,017 1,100,207 45.1% (132,115) -12.0% OTHER AUXILIARY ENTERPRISES Salaries & Wages \$ \$ \$ Professional 120,789 89,739 74.3% \$ 82,000 67,857 82.8% \$ 21,883 32.2% 36.1% 80.7% 146,713 118,419 Adjunct Faculty 188,132 67,857 (50,563)-42.7% Classified Hourly 304,705 129,508 42.5% 320,000 159,182 49.7% (29,674)-18.6% \$ 613,626 \$ 287,103 46.8% \$ \$ 63.0% \$ **Total Salaries & Wages** 548,713 345,458 (58,354)-16.9% Staff Benefits \$ \$ 50,205 51.0% \$ \$ 54,884 \$ -8.5% 98,374 65,613 83.6% (4,679)447,082 40.0% 398,000 39.9% 12.5% **Professional Services** 178,644 158,795 19,849 **Operating Services** 4,813,558 576,213 12.0% 3,847,418 678,801 17.6% (102,588)-15.1% Travel 14,695 0.0% 16,765 0.0% -12.3% (2,070)Utilities 750,000 297,050 39.6% 870,000 326,738 37.6% (29,688)-9.1% Scholarship & Refunds 3,000 0.0% 0.0% 100.0% 3,000 **Bond Principal and Expense** 1,800,000 426,415 23.7% 2,000,000 429,358 21.5% (2,943)-0.7% Furniture & Equipment 100,000 3,911 3.9% 8,380 0.0% (4,469)-53.3% 17.1% Items for Resale 3,860 660 7,100 731 10.3% (71)-9.7% 7,736,844 TOTAL 8,626,500 1,837,896 21.3% 2,019,910 26.1% (182,014)-9.0%

TULSA COMMUNITY COLLEGE-CAMPUS STORE STATEMENT OF REVENUE, EXPENDITURES AND CAMPUS STORE EQUITY FOR THE SIX MONTHS ENDING DECEMBER 31, 2016 AND DECEMBER 31, 2015

	DEC FY17		DEC F	Y16		
		Percent of		Percent of	Increase/	Percent
	Current Year	Sales	Prior Year	Sales	(Decrease)	Change
Income From Sales						
Sales (From 07-01-16 To 12-31-16)						
Textbooks, Supplies, and Soft Goods	\$ 3,790,405		\$ 3,800,652		\$ (10,247)	-0.3%
Total Sales	3,790,405	100.0%	3,800,652	100.0%	(10,247)	-0.3%
Less: Cost of Goods Sold	2,739,497	72.3%	2,802,133	73.7%	(62,636)	-2.2%
Gross Income/(Loss) on Sales	1,050,908	27.7%	998,519	26.3%	52,389	5.2%
Operating Expenses Selling Expenses	429,949	11.3%	430,041	11.3%	(02)	0.0%
Total Selling Expense	429,949	11.3%	430,041	11.3%	(92)	0.0%
	429,949	11.5%	430,041	11.5%	(92)	0.0%
Administrative Expenses Personnel Benefits	110 003	2.20/	127 542	2.60/	(17.550)	13.00/
	119,993	3.2%	137,543	3.6%	(17,550)	-12.8%
Travel	832	0.0%	1,138	0.0%	(306)	-26.9%
Operating Expense	25,663	0.7%	41,664	1.1%	(16,001)	-38.4%
Total Administrative Expense	146,488	3.9%	180,345	4.7%	(33,857)	-18.8%
Total Selling and Administrative Expense	576,437	15.2%	610,386	16.1%	(33,949)	-5.6%
Net Selling Income/(Loss)	474,472	12.5%	388,133	10.2%	86,339	22.2%
Other Income/(Loss)						
Commission Income	35,313	0.9%	18,495	0.5%	16,818	90.9%
Other Expense	-	0.0%	300,000	7.9%	(300,000)	-100.0%
	35,313	0.9%	(281,505)	-7.4%	316,818	-112.5%
Net Income/(Loss)	\$ 509,785	13.4%	\$ 106,628	2.8%	403,157	378.1%
Equity Balance July 1, 2016	6,606,607		6,734,225		(127,618)	-1.9%
Equity Balance December 31, 2016	\$ 7,116,392		\$ 6,840,853		275,539	4.0%

	Current Year	Increase/ Prior Year (Decrease)		Percent Change	
Inventory July 1, 2016 Purchases	\$ 1,751,939	\$ 1,644,716	\$ 107,223	6.5%	
Textbooks, Supplies, and Soft Goods	4,266,344	4,964,104	(697,760)	-14.1%	
Total Purchases	4,266,344	4,964,104	(697,760)	-14.1%	
Freight-In	59,139	46,522	12,617		
	4,325,483	5,010,626	(685,143)	-13.7%	
Cost of Goods Available for Sale	6,077,422	6,655,342	(577,920)	-8.7%	
Deduct Inventory December 31, 2016	3,337,925	3,853,209	(515,284)	-13.4%	
Cost of Goods Sold	\$ 2,739,497	\$ 2,802,133	(62,636)	-2.2%	